



Newsletter September 2009

Summer is about to arrive.

I may seem a bit optimistic but we've just had some lovely warm days in Sydney and it says that summer is not far away. Sunday was 26 degrees!
It's the time to get ready for the summer season and that's what we are doing at Blinds. We have two new products about to launch and lots of upgrades to tell you about in this newsletter.

Signature Collection Update.

Please update your Signature Collection with these upgrades and deletions. It's really important that you keep these up to date please.

Remove:

Malta blackout and translucent.

Ara

Gemma

Montana

Sunpro bloc Remove **Slate and White only**

New fabrics

Fusion has three new colours plus 4 fabrics named Fusion Bambu. There is also a major upgrade of Serengetti colours you are about to receive. These will arrive shortly to you. Please note that the 4 fabrics called Fusion Bambu are also available as XL50pleat. These are all in stock now.

Note: Tuscany is not suitable for panels.

Signature Collections, Cachet and Ballet sample sets are currently available. Contact Simon at simon@petermeyerblinds.com.au

New Pricelist.

Thank you for being patient. I've finished it! It's going to the printer as we speak and it will be in the post to you soon. I can email you an advanced copy. It is available electronically. I think you will like our new approach. It's crammed with information and new products and its set up so that ONE discount now covers all products. I've done away with the lesser discount for motorisation. Some products are up, some are down but nothing has gone above the 10% that we introduced in December. This new format will allow us to offer better discounts on some products without any confusion regarding motorisation. You can request an advance copy by email.

Current adds

You may have noticed a number of our new adds. Vogue, Real Living, House and Garden and Window Furnishings Australia are running at present. More to come. We have showcards available if you want them for your showroom. Ask simon@petermeyerblinds.com.au

Rollup Woven timbers in Victoria.

The child safety laws regarding cording are now in Victoria and South Australia. They were introduced on 31.12.08. This means that we now have these regulations in every state although the regulations are not totally identical. That's your taxpayer dollar hard at work. It does mean that we will no longer be able to supply rollup woven timber blinds into Victoria. Romans and panels are no problem. Anybody with any concerns or wishing clarification about this issue should contact us or the BMAA (Blind Manufacturers Association of Australia) of which we are members.

Custom Painting Timber Venetians and woven timber

We have always offered this high quality service. We use 4mm cedar in our Cedar venetians. Remember we manufacture 46,60 and 85mm wide slats. Please refer to our pricelist for more details.

Specials.

We are currently sorting and reorganising our fabrics and have removed a number of screens, translucents and blockouts that are no longer in our range. We are happy to quit these at group1 less 20% then your normal discount. These are ideal for budget and tenanted situations. Stocks are limited.

Somfy extreme technical

If you have a very complex technical motorised installation, especially commercial situations, we have found a consultant you may care to use. We can make the blinds of course, but sometimes we need a degree of technical expertise that even we don't have. It's good to know that it's available independently.

60mm manual system.

We now have a 60mm manual rollerblind system with spring assist. We also have a fully enclosed headbox with side channels for our 40mm system and a fabric and an aluminium pelmet. All in the new pricelist.

Roman blinds chain operation

When selling roman blinds, it's a good idea to add on a continuous chain operation. It gets rid of the cords and it makes the blind simpler to use. It also upgrades the value of your sale. The price is conveniently located under the relevant price grouping in the current pricelist and also in the new one.

Exteriors

Designers, decorators and architects are welcome to use our new exterior awnings service. We know what works and can measure and install for you with our normal high standards and professional service.

www.petermeyerblind.com.au

Make this the year you learn about motorisation

Ph 1800 254631



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XL50 Pleat and motorised panel tracks

Our new and exclusive XL50pleat is now up on our website and stock has arrived. Sample sets will be available in about 3 weeks. Order yours now from simon@petermeyerblinds.com.au. Motoglide which is the name of our new motorised paneltrack is on the water. We will sell just made up tracks or complete systems. Prices in new pricelist.

Order of Tabs for the Blinds by Peter Meyer Signature Collection

Blinds 1

Vela & Velamet

Mermet 8505

Mermet 7505

Mermet 7510

Simply 3%

Mercury

Comet

Ara & Gemma-~~delete~~

Sunpro Bloc

Montana-~~delete~~

Simply Roman & Roller

Blinds 2

Fusion

Screen Opulence

Stamford

Sheerweave 5000

Mandalay

Tuscany

Serengetti

Rami & Simply Sheer

Malta-~~deleted~~

**Please keep a copy of this with your
Signature Collection**

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