



NEWSLETTER

May 2005

New showroom opens in Shepparton, Victoria.

We are pleased to announce that in conjunction with our Victorian country agent Rick Nichol (RN Marketing) that there is now a large permanent display of our range of blinds in Shepparton Victoria. This is the first time a showroom of this type has been established anywhere in rural Australia and it will be of great benefit to all of our retail customers in that region. Retailers, Interior designers, Architects and Specifiers will be able to take their clients along to view the majority of Peter Meyer's range in a showroom that offers variety and up to date product.

Not only will you be able to view our range on site but you will also be able to give your clients A4 size samples so they can then see how the style and colour of the blinds they like are going to look in their own home. They can also use these when they are matching



paint colours or are co-ordinating any other interior piece of furniture. We will be keeping this display up to date as new product is released. Rick has also now employed Narelle to help with the running of the showroom and also to call on our customers around country Victoria. They will be covering the Riverina area and go as far north as Griffith and Wagga Wagga in New South Wales. This is a great opportunity for you to have access to a major showroom that is closer than all of the other Melbourne wholesalers. At the showroom opening just over two weeks ago we had customers from Albury, Cobram, Wangaratta, Bendigo, Echuca, and Yarrawonga, attend. Our large display which includes motorised blinds, rollscreens, roman blinds in translucent and block-out fabrics, roll up and roman blinds in our Le Blind range and Chinoise Eclectic oriental bamboo selection, timber venetians, Shangri-la, and choice of two different panel systems.



PRICE LIST:

This is now finished and is enclosed in this envelope for you. It will become effective at the end of May so if yours has not



arrived or if you need extra copies please contact us.

STATE OF THE ART CUTTING TABLE:

Our State of the Art cutting table is now up and running. This new cutting table is capable of sizing and folding roman blinds and sizing and cutting

rollscreens. It is an important addition to our factory as it further helps us to continue to produce blinds of the best possible quality and standard.

ORDER SHEETS:

On our order sheet there is a section where you can fill out the location of each blind. This is then added to the information label placed on each finished product, making it easier for your fitter once on site. Also numbering the windows in a room going from left to right is an industry standard we recommend. It is just as important to advise if any blinds are side by side, as this will help us in determining allowances and also the line-up of roman blinds.

NEW PRODUCT:

We are excited to announce the release of five new products. Mirabella, Urban Weaves, SheerWeave 5000, 5th Avenue and Visionwood. Each of these designs has its own uniqueness and qualities, which gives you a broader choice to choose the best product to fulfil your client's needs.



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 Victoria Country - Agent Phone: 0418 579 579 Fax: (03) 5831 2678 Tasmania - Agent Phone: 0407 877 285 Fax: (03) 6334 6133
 Queensland - Agent Phone: (07) 3368 2338 Fax: (07) 3844 8415 South Australia - Agent Phone: (08) 8277 3081 Fax: (08) 8374 0024