



Newsletter

March 2008

Technical injection

As we have recently announced, we are now distributing Wareema external metal venetians. These are German made and the world market leader. Because these are custom made in Germany for us, they are also economical. We have now added the Aluxor range of awnings which includes folding arm and straight drop. Again, German quality. You know we pride ourselves on the work we do so you know we will do this properly. To this end we can announce that we have secured an on staff technical expert to advise, quote and install our awnings. This expertise will extend to difficult installations and larger skylight applications. Now our interior decorators don't usually get involved in this area, but now you can recommend us with confidence to your clients to take care of this aspect of more technical applications. Ask us for more details.



Wareema exterior aluminium venetians are an architectural feature

Editable order form

We now have an order form you can fill in onscreen and email directly to us. Its available for the asking, by email as is the email copy of our new showroom pricelist.

The Signature Collection is an outstanding success

Thank you to all our clients who have given us such enthusiastic feedback about our Signature Collection. Most of you have said that its such a complete collection that it's all you need to have in roller, roman and moving panels and I also appreciate the feedback about the new pricelist. I really welcome your feedback about the way we do things so please never be afraid to comment. Without your feedback we don't always know what we do right or wrong.

Welcome to Sally.

Sally Marrot has joined our office to help Simon and Colin. We waited along time for the right person and sally is that. On top of that she is a terrific jazz singer. Sally has fitted straight into our office so say hello next time she answers the phone. Sally is also in charge of our A4 sample service.

Designex

We are currently finalising our stand at Designex. We will have lots of new products, some purely concept fabrics and some unique ideas for you to ponder. If you haven't seen The Signature Collection yet and wonder what all the hype is about, it will be on our stand for you to inspect. If you haven't seen us for a while, drop by and say hello. Take a moment to put your feet up in our "Designers Lounge"

Three year warranty

Please remember that our product warranty is three years. This is three times longer than most manufactures except for those who offer a "limited lifetime warranty". A "limited lifetime warranty" means that when something breaks, that its lifetime. Nice scam. Mermet and Somfy both offer 5 years manufacturers warranties.

New Somfy Controller

Somfy have released a 20 channel controller and it is in our new price list. We are also now offering Somfy wireless motors and Somfy motorised curtain tracks. Somfy curtain tracks have manual override which is a great advantage. They can run all your motorised blinds, curtains and your TV. I have posted an extract from a Somfy newsletter which outlines the benefits and details of the new controllers on our website. It also worth remembering that Somfy controllers now come in black and silver. There is a small extra cost for these colours.



20 chanel controller



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