



NEWSLETTER

July 2004

NEW COMPONENTS



DOUBLE BRACKETS. CURRENTLY NO CHARGE. BUT WILL BE \$45.00 IN NEXT PRICELIST.

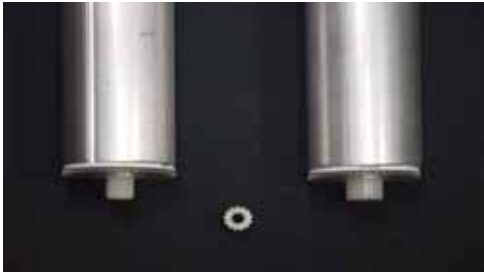
HI QUALITY STAINLESS STEEL CHAIN IS STANDARD.



FULLY ENCLOSED ALUMINIUM HEADBOX SHOWING NEW GROMMET AND HOLE SHAPE. THIS WILL NOW BE STANDARD. \$55.00 PER METRE PLUS \$12.00 PER BLIND (FOR END CAPS)



CENTRE SUPPORT BRACKET MEANS TWO BLINDS CAN OPERATE ON ONE CHAIN (\$75.00) AND THE CENTRE GAP ON FABRIC CAN BE 10MM SMALLER. YOU CAN ALSO EASILY ADD OUR NEW SPRING ASSIST (\$35.00) WHICH WE WOULD RECOMMEND.



THIS SHOWS THE ACTUAL MALE AND FEMALE FITTINGS OF THE CENTRE SUPPORT BRACKET OPTION. THE SMALL COG IS AN INSERT THAT ALLOWS YOU TO USE THE CENTRE SUPPORT BRACKET BUT HAVE A SEPARATE CHAIN OPERATION FOR EACH BLIND AND STILL ACHIEVE THE SMALLER GAP. SPRING ASSIST IS NOT AN OPTION IN THIS CONFIGURATION.

CLIC SYSTEM

WE ARE CURRENTLY WORKING ON A COMPLETE PACK PRICING. THE IDEA IS THAT YOU WILL BE ABLE TO ORDER A SYSTEM AT SAY 2500 MM WIDE WITH A CHOICE OF PANEL WIDTHS AT EITHER 500MM (450MM+ OVERLAP AND YOU WILL GET 6) OR 625MM (575MM+ OVERLAP AND YOU WILL GET 5). THE DROP WILL BE TO YOUR SPECS WITH A

MAXIMUM DROP OF 2400MM AND THE TRACK WILL BE CUT TO SIZE.. SO IN EFFECT IT WILL BE CUSTOM MADE WITH FIXED PANEL WIDTH. THE ONLY FABRICS FOR THIS WILL BE SIMPLY ROMAN NEW LINEN IN BOTH ITS COLOURS AND 8505 IN WHITE AND WHITE/STONE. WE WILL INTRODUCE MORE FABRICS AS THE NEED ARISES. AS AN INDICATION, THE ANTICIPATED PRICE OF 2500 X 2400 IN 625 PANELS WILL BE AROUND \$900 RETAIL. WE WILL ALSO OFFER ROLLER BLINDS IN MATCHING FABRIC AT A SPECIAL PRICE SO THIS IS A GREAT COST LEADER IN A VERY USABLE FABRIC. WE WILL CONTINUE TO OFFER CLIC AS A CUSTOM MADE PRODUCT WITH A WIDER RANGE OF FABRICS AT A PREMIUM.

NEW PRODUCTS.

WE HAVE LOTS OF NEW PRODUCTS IN THE PIPELINE BUT THE ONLY WAY TO KEEP UP TO DATE IS TO USE OUR PRODUCTS EVERY MONTH SO THAT YOU GET A STATEMENT AND A NEWSLETTER. WE ARE DEVELOPING A BETTER MAILING LIST BUT IT IS NOT COST EFFECTIVE TO RANDOM MAIL ANYMORE. ONE DAY YOU WILL ALL HAVE EFFECTIVE EMAIL AND WE WILL EMAIL NEWSLETTERS AND UPDATE. PLEASE ALSO MAKE USE OF OUR SHOWROOM AND WEBSITE OR ADVISE US OF YOUR EMAIL ADDRESS.

CHINOIS REED.

SO AS SOON AS I DISCONTINUE SOMETHING, EVERYBODY WANTS IT. I AM WORKING ON A MORE ECONOMICAL SOLUTION SO I WILL KEEP YOU INFORMED. I ANTICIPATE STOCK IN TWO MONTHS.

ROMAN BOTTOM FOLDS. LIFTING FROM THE BASE.

WE WILL MANUFACTURE THIS WAY IF REQUESTED AS LONG AS YOU AND YOUR CLIENTS APPRECIATE THAT WHEN YOU PULL THE BLIND UP, THE BOTTOM WILL CONSTANTLY FACE THE SUN AND POSSIBLE END UP A DIFFERENT COLOUR TO THE REST OF THE FACE OF YOUR BLINDS. THIS WILL NOT BE WARRANTIABLE.

ROLLUP BLINDS.

I BELIEVE WE HAVE SOLVED THE PROBLEM WITH ROLLUP WOVEN TIMER CONFORMING TO THE NEW CORDING LEGISLATION AND WILL SHORTLY OFFER THIS POPULAR STYLE AGAIN WITH SOME MINOR LIMITATIONS. WE CONTINUE TO BE ABLE TO SUPPLY THESE TO INTERSTATE CLIENTS.

MOTORISATION

IT'S WORTH REMEMBERING THAT SOMFY MOTORS OFFER A 5 YEAR FACTORY WARRANTY.

OUR GUARANTEE

WE OFFER A THREE YEAR GUARANTEE ON OUR PRODUCTS.

NEW SCREEN RANGE.

WE ARE CURRENTLY REPLACING MERMET 4105 WITH MERMET 8505. SAME FABRIC, NEW NUMBER PLUS 32 COLOURS, SOME OLD, MANY NEW.



NEW RETURN BRACKET FOR TIMBER FASCIA

WE HAVE INTRODUCED A NEW METHOD OF ATTACHING RETURNS ON FACE FIX PELMETS TO STOP FREIGHT DAMAGE OVER LONG DISTANCES. THERE IS A LOCATING STRIP OF DOUBLE SIDED TAPE BETWEEN THE TWO TIMBER SURFACES. THIS IS TO SAVE TRANSIT DAMAGE.

NEW SPACING ON STONE AND WINTERGRASS AND FIRE

As we promised earlier, we have revised the spacing on Stone, Wintergrass (both now in stock) and Fire (one month). These popular weaves can now be made as conventional romans, ie they can have a front pelmet and the fabric down the back. We are starting to not put bottom flaps on Wintergrass and Stone because of the weight of the fabric and we are suggesting that you avoid blinds over about 4 square metres as this fabric is really heavy.

Make this the year you learn about motorisation