



Merry Christmas and a very happy New Year

May I start by wishing each and every one of you a very good Christmas and a flying start to the New Year. 2010...

I can't believe it. Seems like just yesterday we had the Olympics in Sydney. Of course so many things have happened since then including a global financial crisis which most of us survived with minimum disruption. It has made us more efficient and focussed on product and service. We strongly believe and work to make our products the best in the market.

We will return to work on the 6th January. As usual we will make a donation to charity instead of sending Christmas gifts or cards. We make a substantial donation to a charity that supports the needy in our community.

This year I have again chosen the Salvos. I do this on behalf of all of us.



Custom painting venetians

It's worth noting that we are one of the few companies who offer Cedar venetians in custom paint and stains. This applies to 46, 60 and 85mm blade widths.

Our 2 new 4 page colour brochures just released

We have made two new four page colour brochures, one for interior and one for exterior products. It is my intention to allow our retail customers to purchase these brochures printed in lots of 100 or 200 with your own name on the back page. Please contact Simon or me for ordering. Estimated cost will be \$300 for 100. This is digitally printed. You will be able to see it on our website.

■ Offer: As an incentive for the month of January, we will print 100 personalised brochures for every \$5000 you spend.



What's new from Peter!

2010 v.2 updated pricelist

We have printed the 2010 version of our pricelist. It has some minor corrections and I have listed them on the rear of this newsletter under their own heading. Please update your copy of pricelist accordingly.



Our new 64 page colour brochure just released

We have our new 64 page colour brochure on our website.

It is available to you and clients in two formats.

- Fully downloadable PDF together with a
- Viewable flip page version for easy online viewing

It's one of the best brochures that we have ever seen in this industry. At this time I am not planning to go to hard copy with this brochure. Our website is also constantly being updated.



Quartz ESP

Please note that Quartz ESP is now called Diamond ESP. This is the fabric we use for the special shapes on page 7 of our pricelist. It is blockout with a heat reflecting pearlised backing. We use it because it has excellent lateral stability. It is now available in white as well as a range of pastel colours.

New Somfy inline connector

Somfy have updated their inline connector because of concerns regarding compliance. The cover will become necessary when blinds are not in a pelmet.

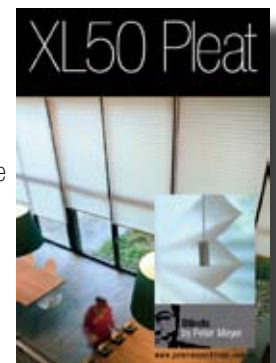


XL50 pleat samples released

XL50 pleat sample sets are now available.

■ This will be the hottest new product in 2010. We also have in stock the primary colours featured in our ads but they are not in the sample set. We are able to motorise these as well.

■ Offer: January hand sample offer-Free XL50 pleat hand sample with any order in any product over \$2000.



* Controller for XL50 & MotoGlide

Make 2010 the year you learn how motorisation can boost your sales and profits!



Freecall 1800 254 631

www.petermeyerblinds.com.au



Blinds
by Peter Meyer



Special service for designers and architects

We are offering a specialised service to designers and architects for our interior, and especially our new exterior ranges of products including:

- Aluminium external venetians
- Folding arm awnings
- Sundream roof blinds
- Vertiscreen straight drop awnings

We can assist with the easiest through to the most difficult jobs.

Visit our website to see our full range of quality products, many unique to us.



MotoGlide & PanelGlide

We have released our new panelglide system which features a very simple motorisation add on. Trade clients are welcome to purchase just the track system and supply their own panels, or you can buy the whole system with panels from us. Manual cord or hand draw operation is also available. This is a very smart looking system. *This is another exclusive Peter Meyer product.*



Bottom up and shapes

There is a whole page devoted to these in the new pricelist.

- Please note bottom up requires a special base bar to accommodate the end caps required for the sides.
- All pulleys on overhead systems are stainless steel.

Somfy motorisation

Let us assist you to understand the range of benefits and range options that are available to designers & architects. Also we can assist with the selling points for your clients. We are authorised Somfy motorisation specialists.



* Controller for Somfy multi channel



Pricelist

We have printed version 2 of our pricelist and listed below are the changes made. You can update your current version very easily with the following changes.

- **Page 3** Screen Opulence moves to G3 pricing.
- **Page 6** Point 3 - Silent motors. Add \$150 to RTS motor price.
- **Page 7** Manual Headbox with side channels. Underneath should read "Price group 3 Roller blind plus cost of 70mm headbox and side channel from bottom of page 5."
- **Page 7** Motorised headbox with side channels. Underneath should then read " Plus \$100 and add motor required. Wireless motors at \$625.00 or \$930 for RTS plus remote would be a price guide"
- **Page 8** First group in all groups should be 850mm.
- **Page 11** Remove line that says Minimum size 600mm etc. This is not correct . Correct sizes are on page 9.
- **Page 15** Somfy Ultra Silent Motor- Add \$150 to RTS motor.
- **Page 16** Under Motorised Romans, Woven timber and Chinois add "40mm Non RTS \$950.00"
Also under Controllers and switches.
Inis Uno Hard Wire Switch is \$50
Inis Duo Hard Wire Switch is \$70
Under 4 Channel remote control
Lounge Black should be \$250.00
- **Page 25** Under point 4-add for pricing refer page 16
- **Page 33** "wire side guides "for E2 add \$65.00"
These are standard and included in E1.
- **Page 34** We have also added a stack height chart for XL50 pleat and a photo of a double bracket on page 34. These photos are available on request and will also be published on our website.



Signature Collection

Please update your Peter Meyer Signature Collection with these upgrades and deletions. It's really important that you keep these current and up to date please.

- **Please remove:** Malta blockout and translucent + Ara + Gemma + Montana + Sunpro bloc Remove Slate and White only

Our New Year showroom facelift !

Our Showroom is having a facelift for the New Year. Once it's finished we plan a launch of a number of new products and an open night. Watch this space.

